MANGO CROP REPORT

Updated February 16, 2018

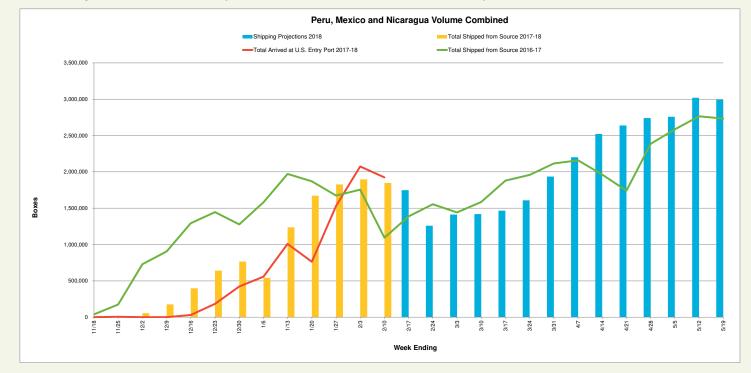
The Mango Crop Report is updated regularly and can be found at mango.org/crop.

Perv, Mexico and Nicaragua Crop Information

- <u>EXPORTING REGIONS</u>: The Peruvian season peaked at the end of January and early February and is winding down rapidly over the next 3 weeks. Mexico began their exports in mid-January, and currently the states of Oaxaca, Chiapas, and Michoacán are harvesting and packing. Nicaragua and other Central American countries will be initiating their export season in the next couple of weeks
- **VARIETIES**: The only variety out of Peru for the remainder of their season is Kent. Currently, the main varieties from Mexico are Honey/Ataulfo at 94%, with some Tommy Atkins at 6%.
- <u>SIZING</u>: The current sizes for Mexican Honeys/Ataulfos are 13-15, followed by 16-17, 18, and 20; and some 12 and 22-23. The most common Mexican Tommy Atkins sizes are 10; followed by 12 and 9; some 8 and 7; and very few 6 and 14. (See page 8 for the full chart)
- <u>VOLUMES</u>: total weekly shipped volumes are projected to come down over the next two as Peru finishes its season, and volume to remain around 1.4 million boxes/ week through mid-march, then increase steadily to 3 million boxes/week by mid-May. (See pages 2, 4 and 7 for more details)

Mango volume shipped on week ending 2/10/18 was approximately 1,846,674 boxes.

• During the same week last year, volume shipped was approximately 1,054,244 boxes.



<u>Please note:</u> U.S. entry ports report incoming mango volume on different schedules; some report daily and some weekly. This will cause discrepancies between the volume shipped from the source and the volume arrived at the U.S. entry ports in any given week.

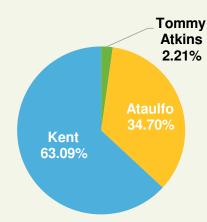
Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, and 2-5 days from Mexico, and 5-7 days from Nicaragua for arrival at U.S. Ports.



All projections will be adjusted throughout the season.

Peru, Mexico and Nicaragua Crop Information

Week	Week Ending	Total Shipping Projection in Boxes 2017-18 ³⁻⁵	Total Shipped from Source in Boxes 2017-18 ⁴⁻⁶	Total Arrived at U.S. Entry Port in Boxes 2017-18 ²	Total Shipped from Source in Boxes 2016-17 ⁴⁻⁶
46	11/18/17	16,437	16,437	-	38,808
47	11/25/17	16,632	16,632	5,380	174,584
48	12/2/17	55,440	55,440	-	729,708
49	12/9/17	176,824	176,824	-	903,866
50	12/16/17	398,666	398,666	29,780	1,292,210
51	12/23/17	641,603	641,603	183,731	1,445,969
52	12/30/17	764,645	764,645	421,438	1,277,500
1	1/6/18	541,128	541,128	558,678	1,582,530
2	1/13/18	1,236,727	1,236,727	1,008,420	1,970,784
3	1/20/18	1,671,907	1,671,907	763,449	1,870,096
4	1/27/18	1,827,239	1,827,239	1,530,974	1,675,036
5	2/3/18	1,896,996	1,896,996	2,073,760	1,754,959
6	2/10/18	1,791,050	1,846,674	1,923,461	1,094,204
7	2/17/18	1,749,233			1,386,580
8	2/24/18	1,259,419			1,554,083
9	3/3/18	1,411,380			1,441,121
10	3/10/18	1,419,347			1,585,974
11	3/17/18	1,465,816			1,879,906
12	3/24/18	1,608,666			1,959,043
13	3/31/18	1,935,774			2,115,104
14	4/7/18	2,201,010			2,158,405
15	4/14/18	2,522,752			1,961,608
16	4/21/18	2,639,708			1,741,278
17	4/28/18	2,741,536			2,386,223
18	5/5/18	2,757,950			2,584,235
19	5/12/18	3,019,725			2,765,635
20	5/19/18	2,992,454			2,733,883
	Total	40,760,065	11,090,918	8,499,071	44,063,332



Volume shipped by variety on week ending 2/10/18

Please note:

Boxes are 8.8 lbs (4 kg).

¹Dates are week-ending. These are shipping weeks. ²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics).

³Source: National Mango Board (NMB). *Contest are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, and 2-5 days from Mexico, and 5-7 days from Nicaragua for arrival at U.S. Ports.*

⁴Source: Asociación Peruana de Exportadores de Mango (APEM). ⁵Source: Empacadoras de Mango de Exportación, A.C. (EMEX). ⁶Source: Nicaragua Mangos S.A.

and 2-5 days from Mexico, and 5-7 days from Nicaragua for arrival at U.S. Ports.

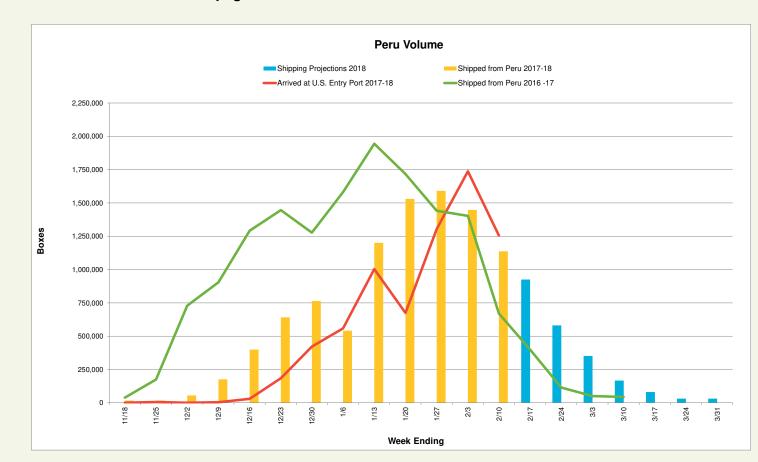


Peru Crop Information

- The Peruvian season began in November and will run until the last week of March with a projection of approximately **11.9** million boxes.
- Peru's main varieties are Kent (97%) and Other (3%).

Volume on week ending 2/10/18

- Volume shipped from Peru was approximately **1,136,673** boxes for a total of **9,519,637** boxes for the season.
 - * During the same week last year, volume shipped from Peru was approximately 670,712 boxes for a total of 14,623,038 boxes.
- The NMB is aware of the discrepancy between the "Total Shipped from Peru in Boxes" and "Total Arrived at U.S. Entry Port in Boxes" in the graphs and table below, and is working with USDA-AMS to correct and update the information as it becomes available.



Price information is found on pages 10 and 11.

Please note:

Boxes are 8.8 lbs (4 kg).

¹Dates are week-ending. These are shipping weeks.

²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics).

⁴Source: Asociación Peruana de Exportadores de Mango (APEM).

Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, and 2-5 days from Mexico, and 5-7 days from Nicaragua for arrival at U.S. Ports.

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Peru Crop Information

Week	Week Ending	Shipping Projection in Boxes 2017-18 ⁴	Shipped from Peru in Boxes 2017-18 ⁴	Arrived at U.S. Entry Port in Boxes 2017-18 ²	Shipped from Peru in Boxes 2016-17 ⁴
46	11/18/17	16,437	16,437	-	38,808
47	11/25/17	16,632	16,632	5,380	174,584
48	12/2/17	55,440	55,440	-	729,708
49	12/9/17	176,824	176,824	4,537	903,866
50	12/16/17	398,666	398,666	29,780	1,292,210
51	12/23/17	641,603	641,603	183,731	1,445,969
52	12/30/17	764,645	764,645	421,438	1,277,500
1	1/6/18	541,128	541,128	558,678	1,582,530
2	1/13/18	1,201,447	1,201,447	1,003,380	1,945,080
3	1/20/18	1,530,342	1,530,342	675,160	1,717,196
4	1/27/18	1,591,146	1,591,146	1,305,263	1,441,947
5	2/3/18	1,448,654	1,448,654	1,737,091	1,402,928
6	2/10/18	1,401,322	1,136,673	1,255,301	670,712
7	2/17/18	925,638			398,995
8	2/24/18	580,698			114,274
9	3/3/18	351,232			50,160
10	3/10/18	167,187			44,304
11	3/17/18	81,268			
12	3/24/18	30,979			5,808
13	3/31/18	30,979			
	Total	11,952,267	9,519,637	7,179,739	15,236,579

Volume shipped by variety on week ending 2/10/18



⁴Source: Asociación Peruana de Exportadores de Mango (APEM).

Please note:

Boxes are 8.8 lbs (4 kg).

¹Dates are week-ending. These are shipping weeks.

²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics). Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, and 2-5 days from Mexico, and 5-7 days from Nicaragua for arrival at U.S. Ports.



Peru Crop Information

			Peru's Shipment Informa	tion	-	-		
		F	Peru Shipping Port	U.S. Entry Pou	t Information			
Week	Week Ending		Paita	0.5. Entry Pol	timormation	Total # of		
Week		Loading Date	Vessel Name	Port	# of Containers	Containers		
			Perturba pataU.S. Entry Poling teVessel NamePortJan Jan JuliANALong Beach Philadelphia EvergladesJan Jan 	1				
		23-Jan	JULIANA		9			
					4			
				Houston	10			
		24-Jan		Boston	5]		
		24-Jan	INIV AS FAUSTINA	Miami	35			
				Philadelphia	26			
		25-Jan	SEALAND PHILADEL PHIA	Philadelphia	1			
4	27-Jan	20-0an	SEALAND I THEADLEI THA		6	276		
					6			
			ALIOTH		95	ļ		
					13			
		26-Jan	GREEN FAST		23			
					1			
			MAERSK INNOSHIMA		39	ļ		
					1			
		27-Jan	MN MERIDIAN		1			
					3			
		30-Jan	JULIANA		3			
					4			
					5			
					5	1		
			MV. WARNOW DOLPHIN		11			
					41	1		
		1-Feb	1-Feb		28			
					11	1		
5	3-Feb	SEALAND MANZANILL			9	256		
					5			
					3	-		
		2-Feb	NIV ALIOTH		39			
		2-Feb			19 48			
			OLUF MAERSK		11	1		
					2			
					6	1		
		3-Feb	MAERSK WESTPORT		2	1		
					1	1		
			1		1			
		6-Feb	JULIANA		4	1		
		0.00			5	1		
					5			
				Miami	33	1		
			FOUMA	Houston	9	1		
6	10-Feb	о г .		Philadelphia	38	204		
		8-Feb		Houston	4	1		
				Long Beach	6	1		
			SEALAND GUAYAQUIL	Los Angeles	13	1		
				Savannah	6	1		
		0 5-5	PLANET V	Everglades	23	1		
		9-Feb	SPIRIT OF SIDNEY	Philadelphia	57	1		

Please note:

Boxes are 8.8 lbs (4 kg).

¹Dates are week-ending. These are shipping weeks.

⁴Source: Asociación Peruana de Exportadores de Mango (APEM). ²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics).

Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, and 2-5 days from Mexico, and 5-7 days from Nicaragua for arrival at U.S. Ports.

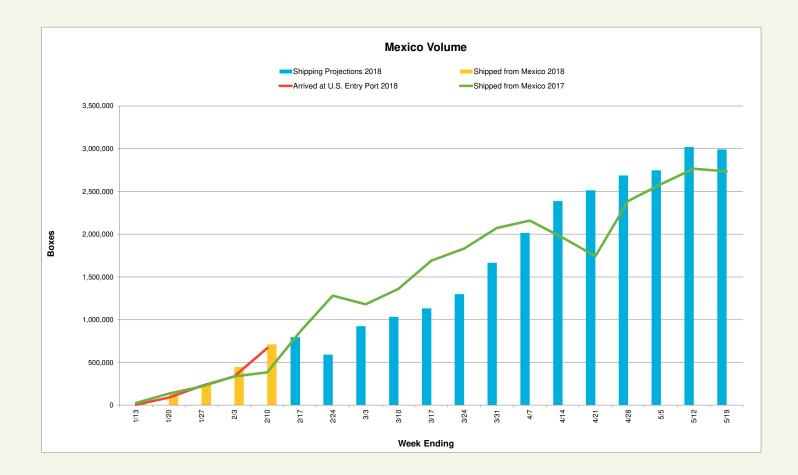


Mexico Crop Information

- The Mexican season began in January and will run until the first week of October with a projection of approximately **27** million boxes until week 20.
- Projections after week 20 (5/19/18) will be posted as soon as they are available.
- Mexico's main varieties are Tommy Atkins (29%), Ataulfo (27%), Kent (25%), Keitt (14%) and Haden (5%).

Volume on week ending 2/10/18

- Volume shipped from Mexico was approximately **710,001** boxes for a total of **1,571,281** boxes for the season.
 - During the same week last year, volume shipped from Mexico was approximately 383,532 boxes for a total of 1,098,894 boxes.



Please note:

Boxes are 8.8 lbs (4 kg). ¹Dates are week-ending. These are shipping weeks. ²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics). **Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, and 2-5 days from Mexico, and 5-7 days from Nicaragua for arrival at U.S. Ports.**

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Mexico Crop Information

Week	Week Ending	Shipping Projection in Boxes 2018 ^{3&5}	Shipped from Mexico in Boxes 2018 ⁵	Arrived at U.S. Entry Port in Boxes 2018 ²	Shipped from Mexico in Boxes 2017 ⁵
2	1/13/18	35,280	35,280	5,040	25,704
3	1/20/18	141,565	141,565	88,289	136,535
4	1/27/18	236,093	236,093	225,711	216,724
5	2/3/18	448,342	448,342	336,669	336,399
6	2/10/18	378,818	710,001	668,160	383,532
7	2/17/18	796,320			860,690
8	2/24/18	591,441			1,281,059
9	3/3/18	923,773			1,180,044
10	3/10/18	1,033,960			1,361,609
11	3/17/18	1,133,618			1,689,695
12	3/24/18	1,299,482			1,831,622
13	3/31/18	1,664,775			2,073,326
14	4/7/18	2,015,540			2,158,405
15	4/14/18	2,386,377			1,961,608
16	4/21/18	2,514,243			1,741,278
17	4/28/18	2,686,986			2,386,223
18	5/5/18	2,747,040			2,584,235
19	5/12/18	3,019,725			2,765,635
20	5/19/18	2,992,454			2,733,883
	Total	27,045,833	1,571,281	1,323,869	27,708,206

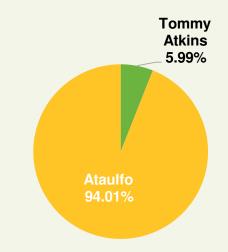
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¹Dates are week-ending. These are shipping weeks. ²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics). ³Source: National Mango Board (NMB).
⁵Source: Empacadoras de Mango de Exportación, A.C. (EMEX). Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, and 2-5 days from Mexico, and 5-7 days from Nicaragua for arrival at U.S. Ports.



Mexico Crop Information



Volume shipped by variety on week ending 2/10/18

Ataulfo volume shipped by count (%)

Week					C	ount				
week	9	10-11	12	13-15	16-17	18	20	22-23	24	Other
4		0.02%	6.39%	15.83%	15.87%	21.63%	22.82%	10.34%	1.89%	5.21%
5			6.76%	20.46%	15.58%	18.57%	20.55%	7.93%	0.75%	9.40%
6	0.03%	0.34%	8.33%	22.16%	18.17%	18.90%	17.86%	6.68%	1.19%	6.34%

Tommy Atkins volume shipped by count (%)

Week	Count								
Week	6	7	8	9	10	12	14	Other	
4		20.00%	22.46%	37.26%	16.44%	3.84%			
5	4.01%	5.76%	16.85%	24.96%	27.83%	18.42%	2.17%		
6	4.57%	7.36%	10.66%	21.34%	32.47%	21.91%	1.21%	0.48%	

Please note:

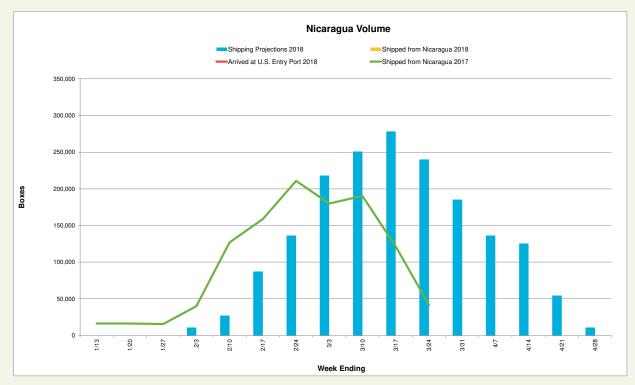
Boxes are 8.8 lbs (4 kg).

 ³Source: National Mango Board (NMB).
⁵Source: Empacadoras de Mango de Exportación, A.C. (EMEX). ¹Dates are week-ending. These are shipping weeks. ²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics). Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, and 2-5 days from Mexico, and 5-7 days from Nicaragua for arrival at U.S. Ports.

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Nicaragua Crop Information

- The Nicaraguan season began in February and will run until the last week of April with a projection of approximately **1.8** million boxes.
- Nicaragua's main varieties are Tommy Atkins (80%), Keitt (15%) and Ataulfo (5%).



Week	Week Ending	Shipping Projection in Boxes 2018 ³	Shipped from Nicaragua in Boxes 2018 ⁶	Arrived at U.S. Entry Port in Boxes 2018 ²	Shipped from Nicaragua in Boxes 2017 ⁶
3	1/20/18				16,365
4	1/27/18				16,365
5	2/3/18				15,632
6	2/10/18	10,910			39,960
7	2/17/18	27,275			126,895
8	2/24/18	87,280			158,750
9	3/3/18	136,375			210,917
10	3/10/18	218,200			180,061
11	3/17/18	250,930			190,211
12	3/24/18	278,205			121,613
13	3/31/18	240,020			41,778
14	4/7/18	185,470			
15	4/14/18	136,375			
16	4/21/18	125,465			
17	4/28/18	54,550			
18	43,225	10,910			
	Total	1,761,965			1,118,547

Please note:

Boxes are 8.8 lbs (4 kg).

¹Dates are week-ending. These are shipping weeks.

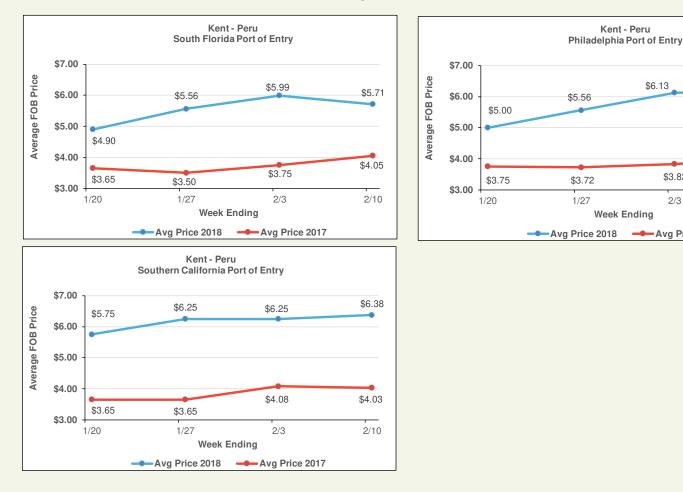
⁶Source: Nicaragua Mangos S.A.

²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics). Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, and 2-5 days from Mexico, and 5-7 days from Nicaragua for arrival at U.S. Ports.



USDA_AMS Port of Entry FOB Price Information

This recent price history information is provided by USDA Agricultural Market News Service and is presented in terms of average price per box for each major variety and size break for the week.



Average Price per Box (\$)

Kent - Peru

Week Ending

\$6.13

\$3.83

2/3

-Avg Price 2017

\$6.19

\$4.02

2/10

Dates are week-ending. Source: USDA Market News

Prices shown represent averages of the high and low prices paid at the point of importation for that week. These are F.O.B. prices at points of production or points of entry for imports. They may include promotional allowances or other incentives. Brokerage fees paid by the shipper are included in the price reported.



USDA_AMS Port of Entry FOB Price Information

This recent price history information is provided by USDA Agricultural Market News Service and is presented in terms of average price per box for each major variety and size break for the week.

Price per Box (\$) – By Fruit Size

Week Ending	Price	Count					
week Ending	Price	7	8	9	10		
1/27/2018	Average of Low Price	5.00	5.00	5.80	5.80		
1/21/2010	Average of High Price	5.30	5.30	6.00	6.30		
2/3/2018	Average of Low Price	5.20	5.60	5.80	6.00		
2/3/2018	Average of High Price	6.05	6.25	6.50	6.50		
2/10/2018	Average of Low Price	5.00	5.30	5.30	5.60		
2/10/2018	Average of High Price	6.00	6.25	6.25	6.00		

Peru, Kent Port of Entry, South Florida

Peru, Kent Port of Entry, Philadelphia

Week Ending	Price	Count					
week Ending	Price	7	8	9	10		
1/07/0010	Average of Low Price	5.00	5.00	6.00	6.00		
1/2//2018	Average of High Price	5.00	5.50	6.00	6.00		
2/3/2018	Average of Low Price	6.00	6.00	6.00	6.00		
2/3/2010	Average of High Price	6.25	6.25	6.25	6.25		
2/10/2018	Average of Low Price	6.00	6.00	6.00	6.00		
2/10/2018	Average of High Price	6.25	6.25	6.45	6.55		

Peru, Kent Port of Entry, Southern California

Week Ending	Price	Count					
week Ending	Price	7	8	9	10		
1/07/0010	Average of Low Price	6.00	6.00	6.00	6.00		
1/27/2018	Average of High Price	6.50	6.50	6.50	6.50		
2/3/2018	Average of Low Price	6.00	6.00	6.00	6.00		
2/3/2010	Average of High Price	6.50	6.50	6.50	6.50		
2/10/2018	Average of Low Price	6.25	6.25	6.25	6.25		
2/10/2016	Average of High Price	6.50	6.50	6.50	6.50		

Mexico, Ataulfo Port of Entry, Texas

Week Ending	Price				Count			
	Frice	12	14	16	18	20	22	24
2/10/2018	Average of Low Price	9.10	8.80	8.00	7.50	6.90	6.70	6.90
	Average of High Price	10.60	10.40	9.40	8.50	7.90	7.80	7.80

Dates are week-ending. Source: USDA Market News

Prices shown represent averages of the high and low prices paid at the point of importation for that week. These are F.O.B. prices at points of production or points of entry for imports. They may include promotional allowances or other incentives. Brokerage fees paid by the shipper are included in the price reported.



Crop Report Tools and Resources

Note: the National Mango Board is working with organizations in the mango-producing countries to get projections of what will be shipped to the U.S. This document contains information from countries that are currently shipping or planning to ship in the near future to the U.S. and does not represent the entire year. The crop report document will be updated as we receive new information from each country. Other valuable tools include (these are links):

Three-Year Trend by Country & MonthMango Crop Report ApplicationVirtual Graphs

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Point of Sale Materials



