

MANGO CROP REPORT

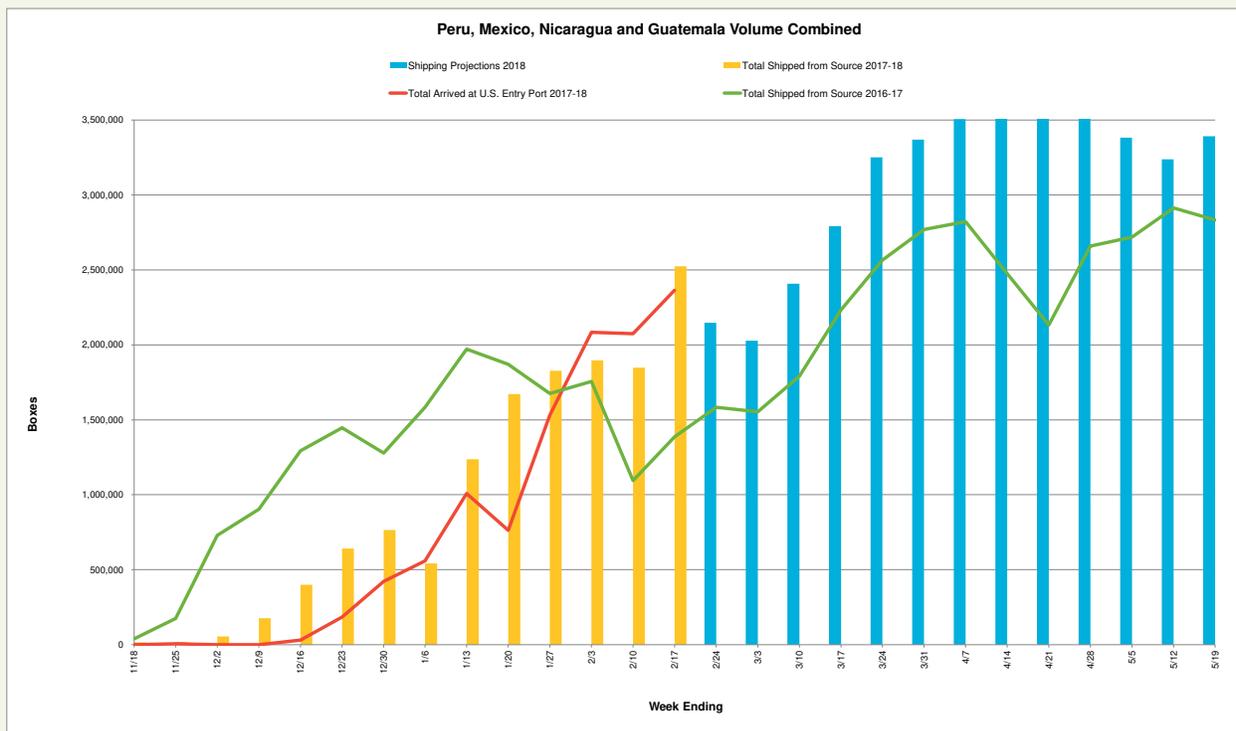
Updated February 23, 2018

Peru, Mexico, Nicaragua and Guatemala Crop Information

- **EXPORTING REGIONS:** Peruvian mango shipments to the U.S. peaked at the end of January (week 4), but climbed back during mid-February (week 7) due to reports of higher demand in the U.S. compared to European markets. The Peruvian shipments are expected to continue to come down rapidly over the next 3 to 4 weeks, but could end abruptly if the rainy season arrives (see pages 3-4). Mexico began their export season in mid-January, and currently the states of Oaxaca, Chiapas, and Michoacán are harvesting and packing (see pages 6-8). Nicaragua, Guatemala, and other Central American countries are expected to initiate their export season in the next two weeks (see pages 9-10).
- **VARIETIES:** The only variety out of Peru for the remainder of their season is Kent. Currently, the main varieties from Mexico are Honey/Ataulfo (82%), Haden (10%), and Tommy Atkins (8%).
- **SIZING:** The main sizes for Honeys/Ataulfos are Large (sizes 13-15 and 16-17), followed by Small (sizes 18 and 20), and some size 12. The most common Mexican round varieties (Hadens and Tommy Atkins) are Large (sizes 10, 9, 12); followed by Small (sizes 12 and 14); and a few Extra-Large (size 7). See page 8 for the full chart.
- **VOLUMES :** Peruvian volumes are expected to come down and Mexican volumes are expected to continue increasing over the next few weeks. Total weekly shipped volumes are projected to stay between 1.5 and 1.7 million boxes per week for the next 2-3 weeks, then increase steadily towards 3 million boxes/week by the end of March. Total weekly volumes are projected to stay above 3 million boxes/week from early April onward. See pages 2,4 and 7 for more details.

Mango volume shipped on week ending 2/17/18 was approximately 2,524,183 boxes.

- During the same week last year, volume shipped was approximately 1,335,528 boxes.



Please note: U.S. entry ports report incoming mango volume on different schedules; some report daily and some weekly. This will cause discrepancies between the volume shipped from the source and the volume arrived at the U.S. entry ports in any given week.

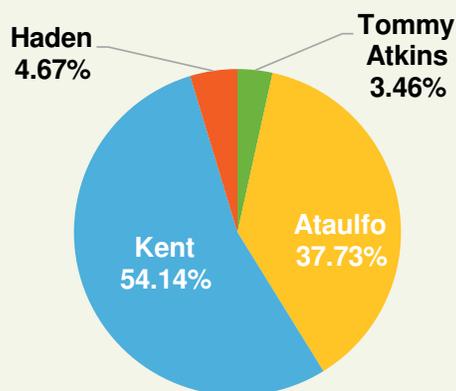
All projections will be adjusted throughout the season.



Perv, Mexico, Nicaragua and Guatemala Crop Information

Week	Week Ending	Total Shipping Projection in Boxes 2017-18 ³⁻⁷	Total Shipped from Source in Boxes 2017-18 ⁴⁻⁷	Total Arrived at U.S. Entry Port in Boxes 2017-18 ²	Total Shipped from Source in Boxes 2016-17 ⁴⁻⁷
46	11/18/17	16,437	16,437	-	38,808
47	11/25/17	16,632	16,632	5,380	174,584
48	12/2/17	55,440	55,440	-	729,708
49	12/9/17	176,824	176,824	-	903,866
50	12/16/17	398,666	398,666	29,780	1,292,210
51	12/23/17	641,603	641,603	183,731	1,445,969
52	12/30/17	764,645	764,645	421,438	1,277,500
1	1/6/18	541,128	541,128	558,678	1,582,530
2	1/13/18	1,236,727	1,236,727	1,008,420	1,970,784
3	1/20/18	1,671,907	1,671,907	763,449	1,870,096
4	1/27/18	1,827,239	1,827,239	1,530,974	1,675,036
5	2/3/18	1,896,996	1,896,996	2,083,010	1,754,959
6	2/10/18	1,846,674	1,846,674	2,074,382	1,094,204
7	2/17/18	1,749,233	2,524,183	2,363,895	1,386,580
8	2/24/18	2,146,536			1,583,435
9	3/3/18	2,026,555			1,553,957
10	3/10/18	2,407,607			1,790,834
11	3/17/18	2,791,557			2,234,154
12	3/24/18	3,249,850			2,564,451
13	3/31/18	3,368,242			2,768,884
14	4/7/18	3,504,456			2,820,961
15	4/14/18	3,517,415			2,474,212
16	4/21/18	3,728,190			2,131,614
17	4/28/18	3,552,004			2,659,175
18	5/5/18	3,381,967			2,719,139
19	5/12/18	3,237,257			2,911,891
20	5/19/18	3,391,161			2,833,411
	Total	53,142,950	13,615,101	11,023,137	48,242,952

Volume shipped by variety on week ending 2/17/18



Please note:

Boxes are 8.8 lbs (4 kg).

¹Dates are week-ending. These are shipping weeks.

²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics).

³Source: National Mango Board (NMB).

⁴Source: Asociación Peruana de Exportadores de Mango (APEM).

⁵Source: Empacadoras de Mango de Exportación, A.C. (EMEX).

⁶Source: Nicaragua Mangos S.A.

⁷Source: Asociación Guatemalteca de Exportadores (AGEXPORT).

Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, 5-7 days from Nicaragua and Guatemala, and 2-5 days from Mexico for arrival at U.S. Ports.



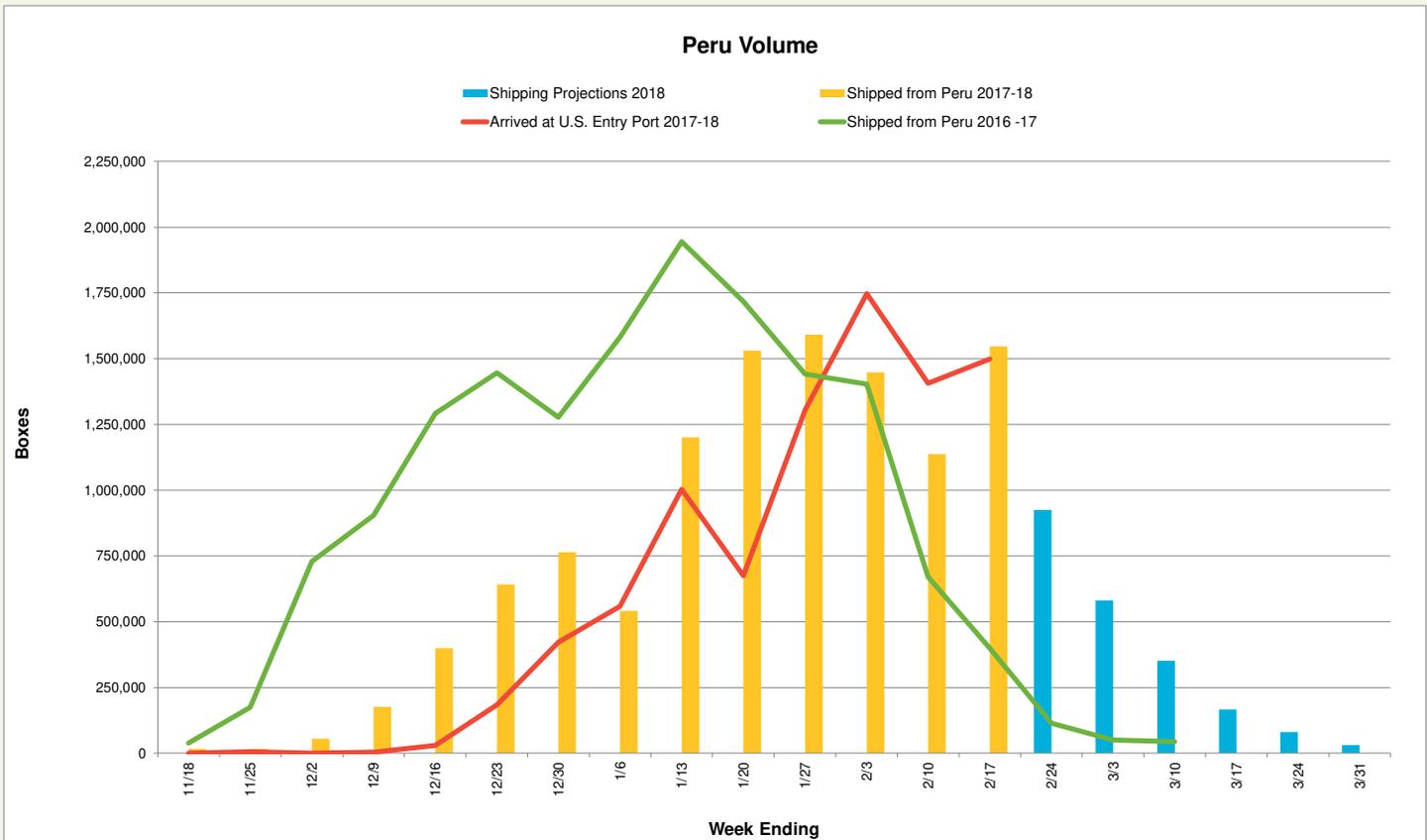
Peru Crop Information

- The Peruvian season began in November and will run until the last week of March with a projection of approximately **12.5** million boxes. The Peruvian rainy season can arrive any time which would end the mango season sooner than expected.
- Peru's main varieties are Kent (97%) and Other (3%).

Volume on week ending 2/17/18

- Volume shipped from Peru was approximately **1,546,667** boxes for a total of **11,066,304** boxes for the season.
 - * During the same week last year, volume shipped from Peru was approximately 398,995 boxes for a total of 15,022,033 boxes.
- *The NMB is aware of the discrepancy between the "Total Shipped from Peru in Boxes" and "Total Arrived at U.S. Entry Port in Boxes" in the graphs and table below, and is working with USDA-AMS to correct and update the information as it becomes available.*

Price information is found on pages 11 – 13.



Please note:

Boxes are 8.8 lbs (4 kg).

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²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics).

⁴Source: Asociación Peruana de Exportadores de Mango (APEM).

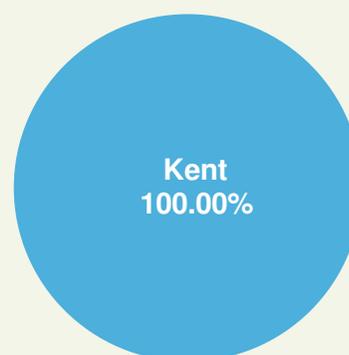
Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, 5-7 days from Nicaragua and Guatemala, and 2-5 days from Mexico for arrival at U.S. Ports.



Peru Crop Information

Week	Week Ending	Shipping Projection in Boxes 2017-18 ⁴	Shipped from Peru in Boxes 2017-18 ⁴	Arrived at U.S. Entry Port in Boxes 2017-18 ²	Shipped from Peru in Boxes 2016-17 ⁴
46	11/18/17	16,437	16,437	-	38,808
47	11/25/17	16,632	16,632	5,380	174,584
48	12/2/17	55,440	55,440	-	729,708
49	12/9/17	176,824	176,824	4,537	903,866
50	12/16/17	398,666	398,666	29,780	1,292,210
51	12/23/17	641,603	641,603	183,731	1,445,969
52	12/30/17	764,645	764,645	421,438	1,277,500
1	1/6/18	541,128	541,128	558,678	1,582,530
2	1/13/18	1,201,447	1,201,447	1,003,380	1,945,080
3	1/20/18	1,530,342	1,530,342	675,160	1,717,196
4	1/27/18	1,591,146	1,591,146	1,305,263	1,441,947
5	2/3/18	1,448,654	1,448,654	1,746,341	1,402,928
6	2/10/18	1,136,673	1,136,673	1,406,222	670,712
7	2/17/18	925,638	1,546,667	1,499,330	398,995
8	2/24/18	925,638			114,274
9	3/3/18	580,698			50,160
10	3/10/18	351,232			44,304
11	3/17/18	167,187			
12	3/24/18	81,268			5,808
13	3/31/18	30,979			
	Total	12,582,277	11,066,304	8,839,240	15,236,579

Volume shipped by variety on week ending 2/17/18



Please note:

Boxes are 8.8 lbs (4 kg).

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⁴Source: Asociación Peruana de Exportadores de Mango (APEM).

Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, 5-7 days from Nicaragua and Guatemala, and 2-5 days from Mexico for arrival at U.S. Ports.

Peru Crop Information

Peru's Shipment Information						
Week	Week Ending	Peru Shipping Port		U.S. Entry Port Information		Total # of Containers
		Loading Date	Vessel Name	Port	# of Containers	
5	3-Feb	30-Jan	JULIANA	Long Beach	3	256
				Philadelphia	3	
				Everglades	4	
				Seattle	5	
		1-Feb	MV. WARNOW DOLPHIN	Boston	5	
				Houston	11	
				Miami	41	
				Philadelphia	28	
		2-Feb	SEALAND MANZANILLO	Long Beach	11	
				Los Angeles	9	
				Savannah	5	
		2-Feb	MV ALIOTH	Houston	3	
				Los Angeles	39	
Philadelphia	19					
2-Feb	OLUF MAERSK	Philadelphia	48			
		Everglades	11			
		3-Feb	MAERSK WESTPORT	Houston	2	
Long Beach	6					
Los Angeles	2					
Savannah	1					
6	10-Feb	6-Feb	JULIANA	Long Beach	1	204
				Everglades	4	
				Philadelphia	5	
		8-Feb	FOUMA	Boston	5	
				Miami	33	
				Houston	9	
				Philadelphia	38	
		8-Feb	SEALAND GUAYAQUIL	Houston	4	
				Long Beach	6	
				Los Angeles	13	
9-Feb	PLANET V	Everglades	23			
		SPIRIT OF SIDNEY	Philadelphia	57		
7	17-Feb	13-Feb	JULIANA	Philadelphia	6	278
		14-Feb	ALIOTH	Los Angeles	78	
		15-Feb	MV LENA	Boston	5	
				Houston	8	
				Miami	32	
				Philadelphia	51	
		16-Feb	SPIRIT OF AUCKLAND	Philadelphia	60	
				Everglades	3	
		17-Feb	SEALAND LOS ANGELES	Houston	4	
				Long Beach	15	
Los Angeles	11					
Philadelphia	1					
Savannah	4					

Please note:

Boxes are 8.8 lbs (4 kg).

¹Dates are week-ending. These are shipping weeks.

⁴Source: Asociación Peruana de Exportadores de Mango (APEM).

²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics).

Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, 5-7 days from Nicaragua and Guatemala, and 2-5 days from Mexico for arrival at U.S. Ports.



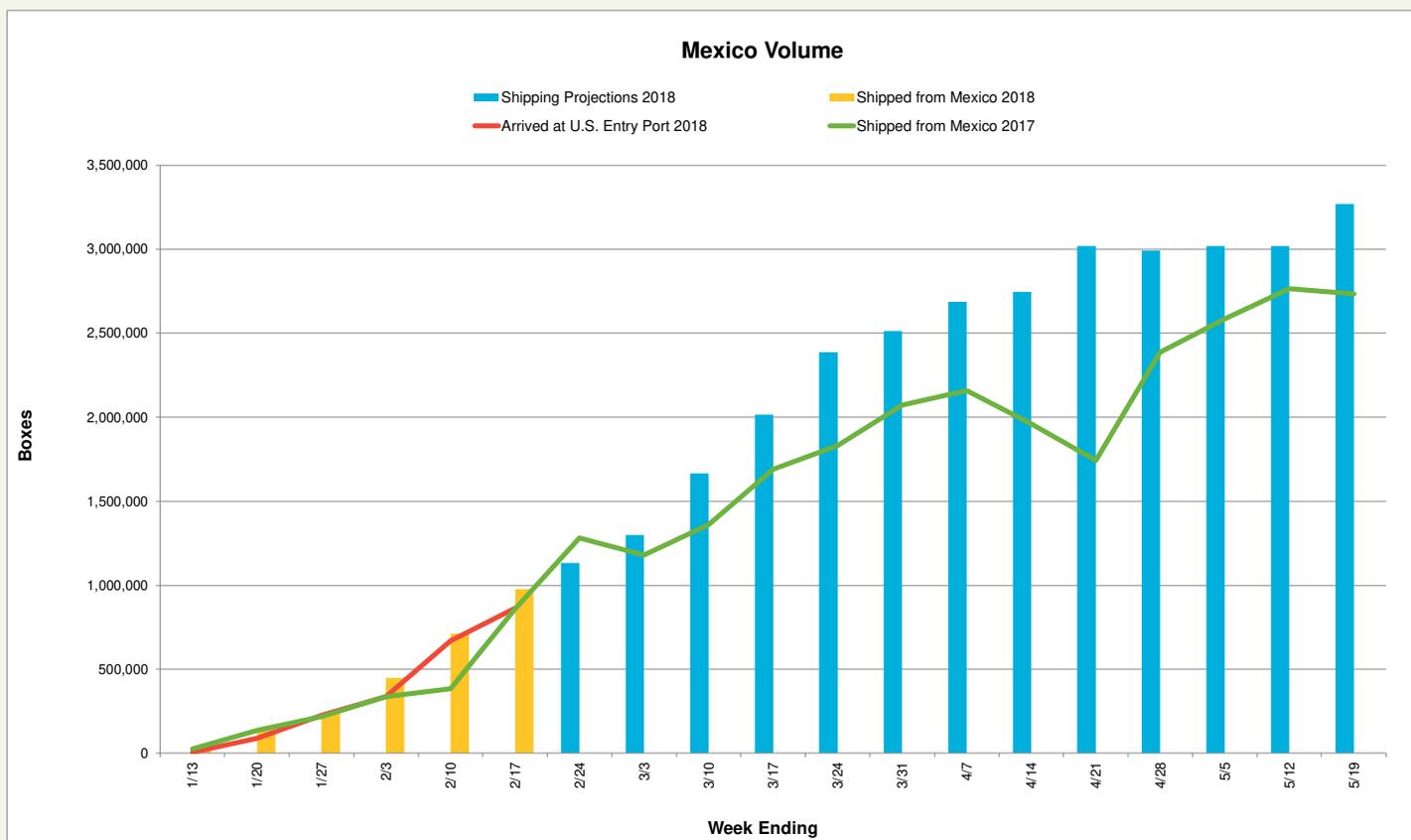
Mexico Crop Information

- The Mexican season began in January and will run until the first week of October with a projection of approximately **34 million boxes** until week 20.
- **Projections after week 20 (5/19/18) will be posted as soon as they are available.**
- Mexico's main varieties are Tommy Atkins (29%), Ataulfo (27%), Kent (25%), Keitt (14%) and Haden (5%).

Volume on week ending 2/17/18

- Volume shipped from Mexico was approximately **977,516** boxes for a total of **2,548,797** boxes for the season.
 - * During the same week last year, volume shipped from Mexico was approximately 809,638 boxes for a total of 1,959,584 boxes.

Price information is found on pages 11 – 13.



Please note:

Boxes are 8.8 lbs (4 kg).

¹Dates are week-ending. These are shipping weeks.

²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics).

³Source: National Mango Board (NMB).

⁵Source: Empacadoras de Mango de Exportación, A.C. (EMEX).

Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, 5-7 days from Nicaragua and Guatemala, and 2-5 days from Mexico for arrival at U.S. Ports.



Mexico Crop Information

Week	Week Ending	Shipping Projection in Boxes 2018 ^{3&5}	Shipped from Mexico in Boxes 2018 ⁵	Arrived at U.S. Entry Port in Boxes 2018 ²	Shipped from Mexico in Boxes 2017 ⁵
2	1/13/18	35,280	35,280	5,040	25,704
3	1/20/18	141,565	141,565	88,289	136,535
4	1/27/18	236,093	236,093	225,711	216,724
5	2/3/18	448,342	448,342	336,669	336,399
6	2/10/18	710,001	710,001	668,160	383,532
7	2/17/18	796,320	977,516	864,565	860,690
8	2/24/18	1,133,618			1,281,059
9	3/3/18	1,299,482			1,180,044
10	3/10/18	1,664,775			1,361,609
11	3/17/18	2,015,540			1,689,695
12	3/24/18	2,386,377			1,831,622
13	3/31/18	2,514,243			2,073,326
14	4/7/18	2,686,986			2,158,405
15	4/14/18	2,747,040			1,961,608
16	4/21/18	3,019,725			1,741,278
17	4/28/18	2,992,454			2,386,223
18	5/5/18	3,019,057			2,584,235
19	5/12/18	3,019,057			2,765,635
20	5/19/18	3,268,661			2,733,883
	Total	34,134,618	2,548,797	2,188,434	27,708,206

Please note:

Boxes are 8.8 lbs (4 kg).

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²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics).

³Source: National Mango Board (NMB).

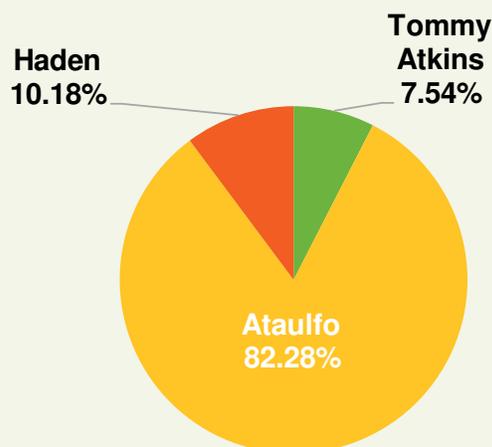
⁵Source: Empacadoras de Mango de Exportación, A.C. (EMEX).

Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, 5-7 days from Nicaragua and Guatemala, and 2-5 days from Mexico for arrival at U.S. Ports.



Mexico Crop Information

Volume shipped by variety on week ending 2/17/18



Ataulfo volume shipped by count (%)

Week	Count									
	9	10-11	12	13-15	16-17	18	20	22-23	24	Other
5			6.76%	20.46%	15.58%	18.57%	20.55%	7.93%	0.75%	9.40%
6	0.03%	0.34%	8.33%	22.16%	18.17%	18.90%	17.86%	6.68%	1.19%	6.34%
7	0.05%	0.78%	10.76%	23.39%	22.42%	20.43%	12.56%	4.70%	0.65%	4.26%

Tommy Atkins and Haden volume shipped by count (%)

Week	Count							
	6	7	8	9	10	12	14	Other
5	4.01%	5.76%	16.85%	24.96%	27.83%	18.42%	2.17%	
6	4.57%	7.36%	10.66%	21.34%	32.47%	21.91%	1.21%	0.48%
7	0.10%	4.48%	12.27%	14.33%	21.91%	27.63%	16.89%	2.39%

Please note:

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³Source: National Mango Board (NMB).

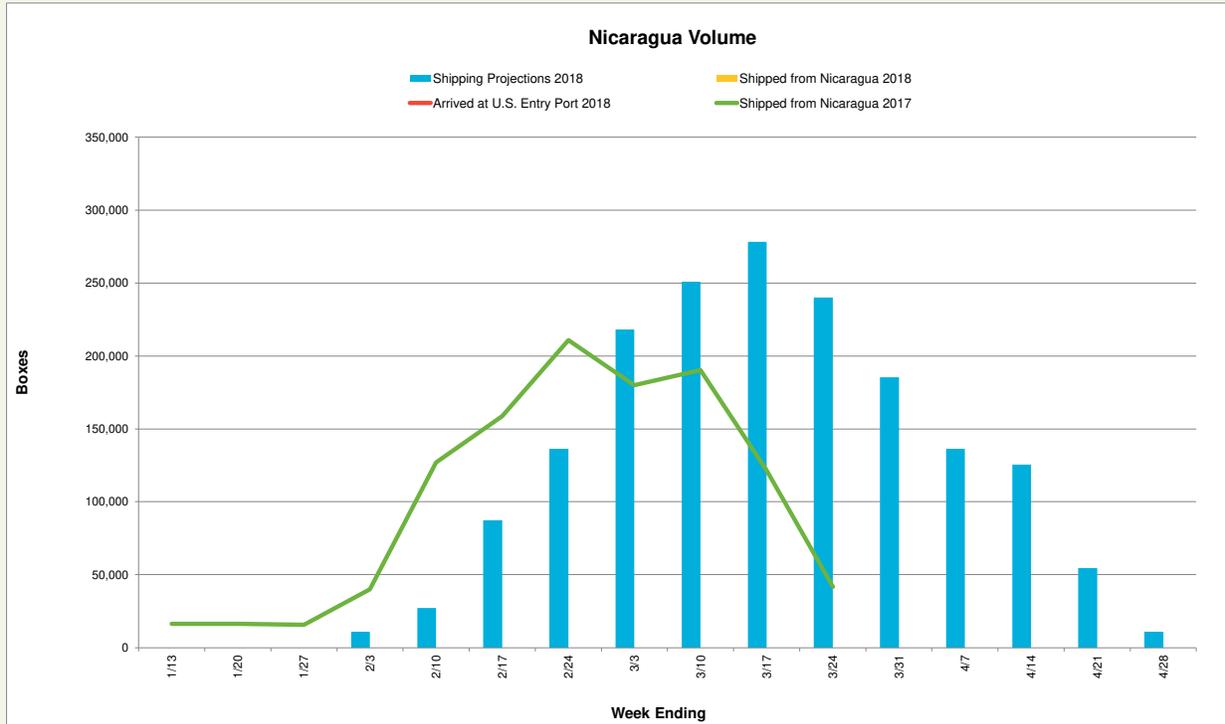
⁵Source: Empacadoras de Mango de Exportación, A.C. (EMEX).

Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, 5-7 days from Nicaragua and Guatemala, and 2-5 days from Mexico for arrival at U.S. Ports.



Nicaragua Crop Information

- The Nicaraguan season began in February and will run until the last week of April with a projection of approximately **1.8** million boxes.
- Nicaragua's main varieties are Tommy Atkins (80%), Keitt (15%) and Ataulfo (5%).



Week	Week Ending	Shipping Projection in Boxes 2018 ³	Shipped from Nicaragua in Boxes 2018 ⁶	Arrived at U.S. Entry Port in Boxes 2018 ²	Shipped from Nicaragua in Boxes 2017 ⁶
3	1/20/18				16,365
4	1/27/18				16,365
5	2/3/18				15,632
6	2/10/18	10,910			39,960
7	2/17/18	27,275			126,895
8	2/24/18	87,280			158,750
9	3/3/18	136,375			210,917
10	3/10/18	218,200			180,061
11	3/17/18	250,930			190,211
12	3/24/18	278,205			121,613
13	3/31/18	240,020			41,778
14	4/7/18	185,470			
15	4/14/18	136,375			
16	4/21/18	125,465			
17	4/28/18	54,550			
18	4/28/18	10,910			
	Total	1,761,965			1,118,547

Please note:

Boxes are 8.8 lbs (4 kg).

¹Dates are week-ending. These are shipping weeks.

²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics).

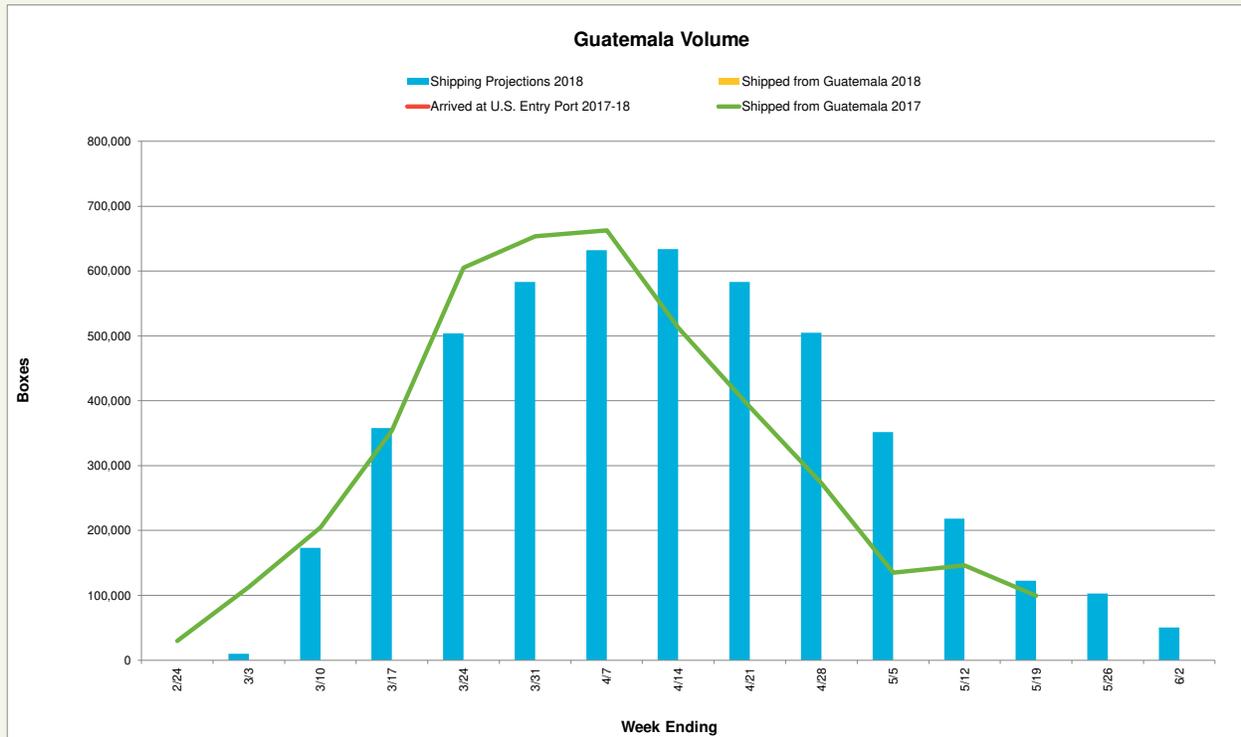
⁶Source: Nicaragua Mangos S.A.

Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, 5-7 days from Nicaragua and Guatemala, and 2-5 days from Mexico for arrival at U.S. Ports.



Guatemala Crop Information

- The Guatemalan season will begin in March and will run until the first week of June with a projection of approximately **4.8 million boxes**.
- Guatemala's main varieties are Tommy Atkins (95%), Kent (3%), Keitt (1%) and Ataulfo (1%).



Week	Week Ending	Shipping Projection in Boxes 2018 ⁷	Shipped from Guatemala in Boxes 2018 ⁷	Arrived at U.S. Entry Port in Boxes 2018 ²	Shipped from Guatemala in Boxes 2017 ⁷
8	2/24/18				29,352
9	3/3/18	10,000			112,836
10	3/10/18	173,400			204,860
11	3/17/18	357,900			354,248
12	3/24/18	504,000			605,408
13	3/31/18	583,000			653,780
14	4/7/18	632,000			662,556
15	4/14/18	634,000			512,604
16	4/21/18	583,000			390,336
17	4/28/18	505,000			272,952
18	5/5/18	352,000			134,904
19	5/12/18	218,200			146,256
20	5/19/18	122,500			99,528
21	5/26/18	103,000			
22	6/2/18	50,500			
23	6/9/18	5,000			
	Total	4,833,500			4,179,620

Please note:

Boxes are 8.8 lbs (4 kg).

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²Source: USDA Fruit & Vegetable Market News (FVMN) (Includes Organics).

⁷Source: Asociación Guatemalteca de Exportadores (AGEXPORT).

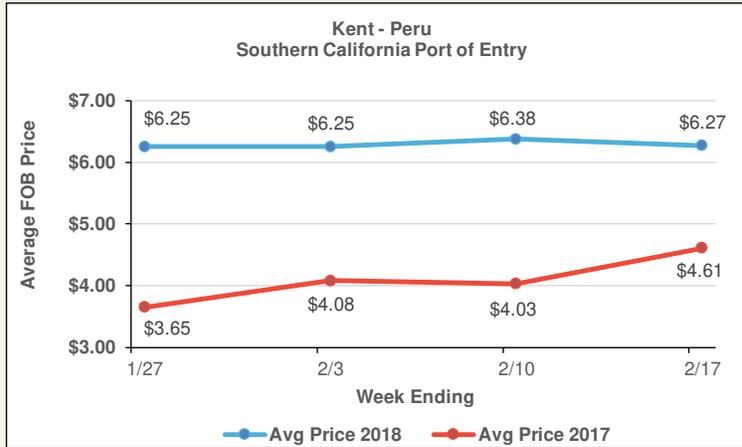
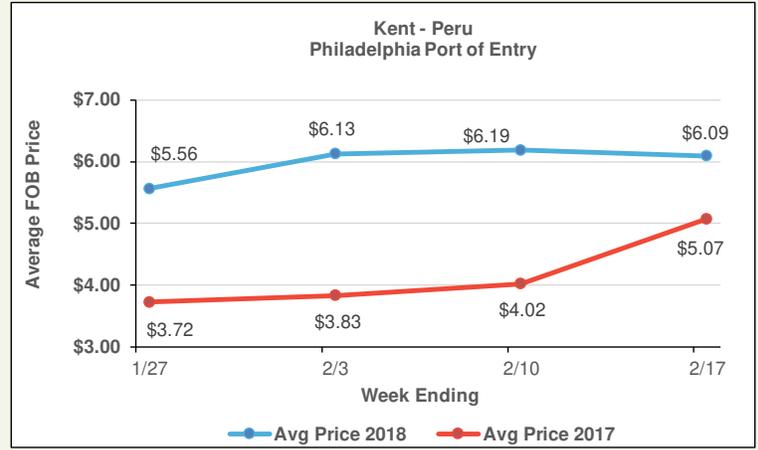
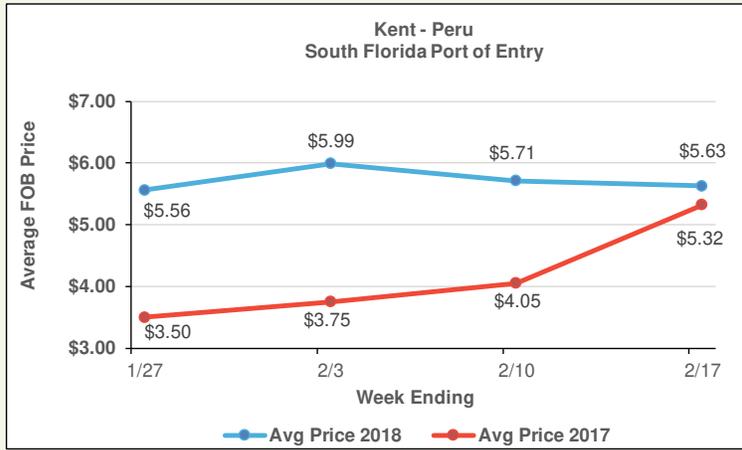
Dates are week-ending. For Shipping Projections and Volume Shipped from Source, allow 2-3 weeks from Peru, 5-7 days from Nicaragua and Guatemala, and 2-5 days from Mexico for arrival at U.S. Ports.



USDA_AMS Port of Entry FOB Price Information

This recent price history information is provided by USDA Agricultural Market News Service and is presented in terms of average price per box for each major variety and size break for the week.

Average Price per Box (\$)



Dates are week-ending. Source: USDA Market News

Prices shown represent averages of the high and low prices paid at the point of importation for that week. These are F.O.B. prices at points of production or points of entry for imports. They may include promotional allowances or other incentives. Brokerage fees paid by the shipper are included in the price reported.



USDA_AMS Port of Entry FOB Price Information

This recent price history information is provided by USDA Agricultural Market News Service and is presented in terms of average price per box for each major variety and size break for the week.

Price per Box (\$) – By Fruit Size

Peru, Kent Port of Entry, South Florida

Week Ending	Price	Count				
		7	8	9	10	12
2/3/2018	Average of Low Price	5.20	5.60	5.80	6.00	N/A
	Average of High Price	6.05	6.25	6.50	6.50	
2/10/2018	Average of Low Price	5.00	5.30	5.30	5.60	N/A
	Average of High Price	6.00	6.25	6.25	6.00	
2/17/2018	Average of Low Price	5.00	5.00	5.20	5.50	5.50
	Average of High Price	6.00	6.05	6.05	6.00	6.00

Peru, Kent Port of Entry, Philadelphia

Week Ending	Price	Count				
		7	8	9	10	12
2/3/2018	Average of Low Price	6.00	6.00	6.00	6.00	N/A
	Average of High Price	6.25	6.25	6.25	6.25	
2/10/2018	Average of Low Price	6.00	6.00	6.00	6.00	N/A
	Average of High Price	6.25	6.25	6.45	6.55	
2/17/2018	Average of Low Price	5.60	5.60	5.60	6.00	6.50
	Average of High Price	6.05	6.05	6.50	6.50	6.50

Peru, Kent Port of Entry, Southern California

Week Ending	Price	Count				
		7	8	9	10	12
2/3/2018	Average of Low Price	6.00	6.00	6.00	6.00	N/A
	Average of High Price	6.50	6.50	6.50	6.50	
2/10/2018	Average of Low Price	6.25	6.25	6.25	6.25	N/A
	Average of High Price	6.50	6.50	6.50	6.50	
2/17/2018	Average of Low Price	6.05	6.05	6.05	6.05	6.00
	Average of High Price	6.50	6.50	6.50	6.50	6.50

Mexico, Ataulfo Port of Entry, Texas

Week Ending	Price	Count						
		12	14	16	18	20	22	24
2/10/2018	Average of Low Price	9.10	8.80	8.00	7.50	6.90	6.70	6.90
	Average of High Price	10.60	10.40	9.40	8.50	7.90	7.80	7.80
2/17/2018	Average of Low Price	7.90	7.20	6.40	5.50	5.10	5.00	N/A
	Average of High Price	9.40	8.50	7.50	6.60	6.30	6.00	

Dates are week-ending. Source: USDA Market News

Prices shown represent averages of the high and low prices paid at the point of importation for that week. These are F.O.B. prices at points of production or points of entry for imports. They may include promotional allowances or other incentives. Brokerage fees paid by the shipper are included in the price reported.

USDA_AMS Port of Entry FOB Price Information

This recent price history information is provided by USDA Agricultural Market News Service and is presented in terms of average price per box for each major variety and size break for the week.

Price per Box (\$) – By Fruit Size

Ataulfo, Mexico Port of Entry, Arizona

Week Ending	Price	Count						
		12	14	16	18	20	22	24
2/17/2018	Average of Low Price	7.67	6.67	5.50	4.75	4.25	3.92	3.33
	Average of High Price	8.33	7.67	6.67	5.67	5.25	4.92	4.00

Dates are week-ending. Source: USDA Market News

Prices shown represent averages of the high and low prices paid at the point of importation for that week. These are F.O.B. prices at points of production or points of entry for imports. They may include promotional allowances or other incentives. Brokerage fees paid by the shipper are included in the price reported.



Crop Report Tools and Resources

The Mango Crop Report is updated regularly and can be found at mango.org/crop.

Note: the National Mango Board is working with organizations in the mango-producing countries to get projections of what will be shipped to the U.S. This document contains information from countries that are currently shipping or planning to ship in the near future to the U.S. and does not represent the entire year. The crop report document will be updated as we receive new information from each country. Other valuable tools include (these are links):

[Three-Year Trend by Country & Month](#)

[Mango Crop Report Application](#)

[Virtual Graphs](#)

Point of Sale materials are a great tool to educate consumers and drive mango sales!

Check out our featured Point of Sale (POS). To order or download these materials visit the following link:

[Point of Sale Materials](#)

